

# Prepare the Inside of Your Home to Sell

Once the clutter is cleared, it's time to focus on the details that make buyers say yes. Your goal is to get every room looking its sharpest and freshest — the better your home shows, the faster it sells and the stronger the offers you receive.



## Walls & Ceilings

- Check for water stains & dirt
- Paint in neutral off-white tones
- Off-white makes rooms feel larger

## Doors & Windows

- Replace cracked window panes
- WD-40 stiff frames & hinges
- Polish all door knobs to a shine

## Carpet & Flooring

- Replace worn or dated carpet
- Choose neutral tones always
- Swap out any cracked floor tiles

## Odour Check

- Air out the home thoroughly
- Eliminate pet & smoke odours
- Use ozone spray, not perfume

## Plumbing & Fixtures

- Shine or replace sink fixtures
- Fix dripping faucets (cheap!)
- Check pressure at every tap

## Final Polish

- Clean every surface spotless
- Ensure all lights are working
- Stage each room before showing

### WALLS & CEILINGS

Examine every wall and ceiling closely — you stop noticing things you live with every day. Check for water stains from leaks long since fixed, scuffs, and accumulated grime. A fresh coat of neutral off-white paint is one of the best-value investments you can make. It makes rooms feel larger, brighter, and move-in ready to the widest range of buyers.

### CARPET & FLOORING

Worn, dated, or stained carpet is an immediate red flag. Replace it if needed — neutral tones are always the right call. Swap out any cracked floor tiles. The goal isn't a full renovation; it's removing anything that creates a negative first impression.

### DOORS & WINDOWS

Check every window for cracks and make sure they open and close smoothly. WD-40 works wonders on stiff frames and creaking hinges. Test every door knob — it should turn effortlessly and gleam. These small details signal a well-cared-for home.

### ODOUR CHECK

You may be the last person to notice a smell that's immediately obvious to visitors. Air the home out thoroughly before every showing. If you smoke indoors, take it outside well in advance. For pets, keep litter boxes spotless, minimize animals indoors, and use carpet freshener regularly. Ozone sprays eliminate odours without masking them.

### PLUMBING & FIXTURES

All fixtures should look shiny and fresh — replace them if scrubbing won't do it. Check that every faucet turns smoothly, doesn't drip, and has good pressure. Inspect sinks and tubs for porcelain stains. A washer replacement fixes a dripping tap in minutes and costs next to nothing.

#### Pro Tip

Walk through your home as a buyer would — slowly, critically, with fresh eyes. Better yet, ask a friend to do it for you. They'll notice what you've stopped seeing.