

How to Get Top Dollar for Your Home — Fast

Your home is likely your largest asset. Selling it is one of the biggest financial decisions you'll ever make — and in South Surrey and White Rock, the right strategy makes all the difference between a great result and leaving money on the table.



1 Know Your Why

Speed or maximum price? Clarity on your goals shapes your asking price, how much you invest in prep, and how you respond to offers. Be clear before you list.

2 Price Right From Day One

Over-pricing by even a few thousand dollars can cost you — fewer showings, fewer offers, and a stale listing. Price at market value and invite competition.

3 Do Your Homework

Attend open houses nearby, especially for homes similar to yours. Note floor plans, features, and asking prices. This firsthand intelligence is invaluable when you price.

4 Consider a Pre-Listing Appraisal

A professional appraisal signals financing confidence to buyers and can strengthen your position. Weigh the cost carefully — your Vantage agent can advise.

5 Choose the Right Agent

Your agent shapes the entire experience. Look for deep local knowledge, a clear marketing strategy, comparable sales data, and a negotiation style you trust. Ask for

6 Presentation Is Everything

Buyers notice everything. Deep-clean every corner, clear the excess, and air out the home before every showing. Small investments in presentation deliver outsized

7 Make Access Easy

Keep a lockbox on-site. Leave lights on, doors unlocked, curtains open. When possible, leave during showings — buyers explore more freely without the owner present.

8 Update the Interior

Fresh neutral paint and updated flooring are two of the highest-ROI improvements you can make. They make a home feel newer and cared-for — and that perception

9 Nail the Drive-Up Appeal

Buyers form their first impression from the street. Trim trees, cut the lawn, paint the front door, put out a new doormat. That first glance either invites them in or

Ready to put your home on the market?

Vantage Real Estate brings local expertise, proven strategy, and full-service support to every listing in South Surrey and White Rock.

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